

Stock Cord : 1618

HOLD-KEY ELECTRIC WIRE & CABLE CO., LTD
2022 INVESTOR CONFERENCE

CONSCIENCE・PERPETUAL・
HONESTY・STEADY

2022.11.28

2022 INVESTOR CONFERENCE

DISCLAIMER

- IN ADDITION TO HISTORICAL INFORMATION, THIS NOTE CONTAINS FORWARD-LOOKING STATEMENTS AND IS THEREFORE SUBJECT TO RISKS AND UNCERTAINTIES. °
- THE INFORMATION PROVIDED IN THIS PRESENTATION WILL NOT BE UPDATED BY ANY NEW STATUS °
- THE COMPANY DOES NOT EXPRESS, IMPLIED OR WARRANT THAT THE INFORMATION PROVIDED IN THIS PRESENTATION IS COMPLETE AND DOES NOT REPRESENT A COMPLETE DISCUSSION OF THE COMPANY'S BUSINESS CONDITIONS AND SUBSEQUENT SIGNIFICANT OPERATIONAL DEVELOPMENTS. °

AGENDA

一

• Company Profile

二

• Sales & Marketing

三

• Competitive Advantages

四

• Financial Performance

五

• Market and Business Outlook

• Company Profile



Stock Code : 1618

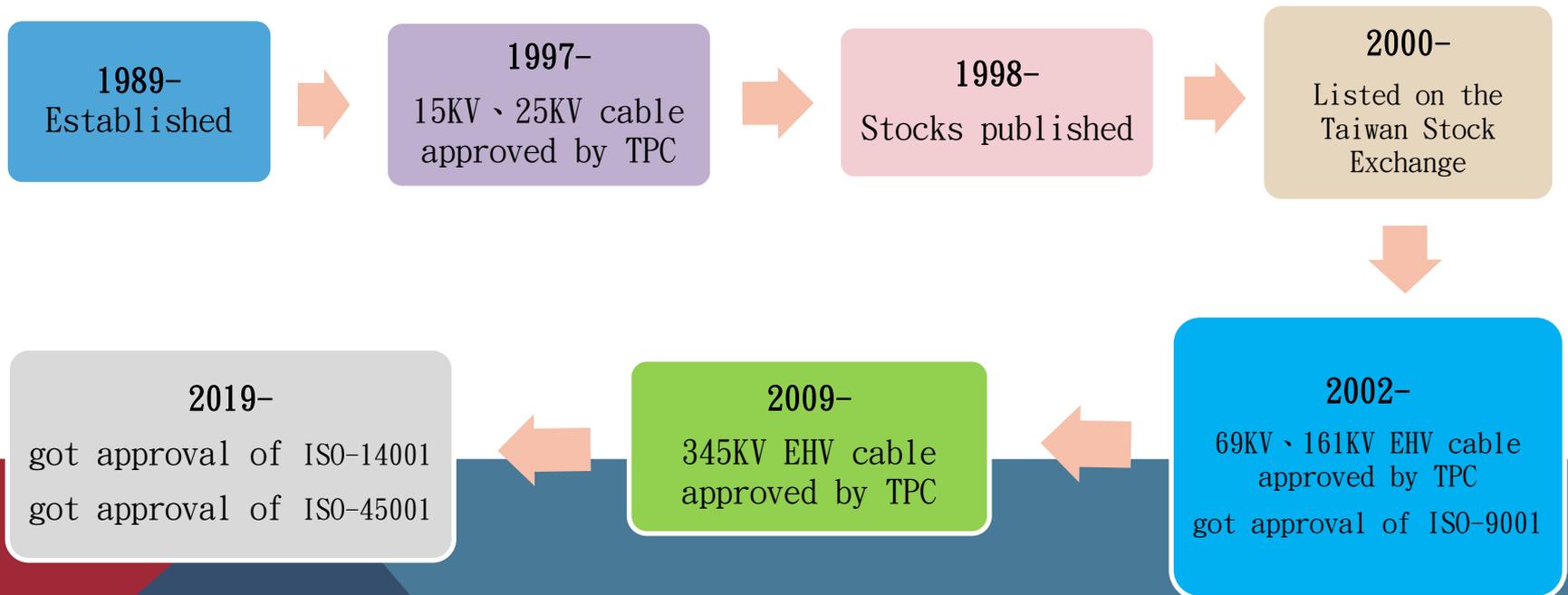
CAPITAL : NT\$ 1,926,917,470

(BASE DATE : 2022/06/30)

CASH CAPITAL REDUCTIONBASE NT\$481,729,370)

EMPLOYEES : 213 (2022/09/30)

Historical :



• Company Profile



Taipei office:

Financial dept

Sales dept

Audit dept

(Add : 3F., No. 36-9, Sec. 1,
Fusing S. Rd., Jhongshan
Dist., Taipei)

Factory :

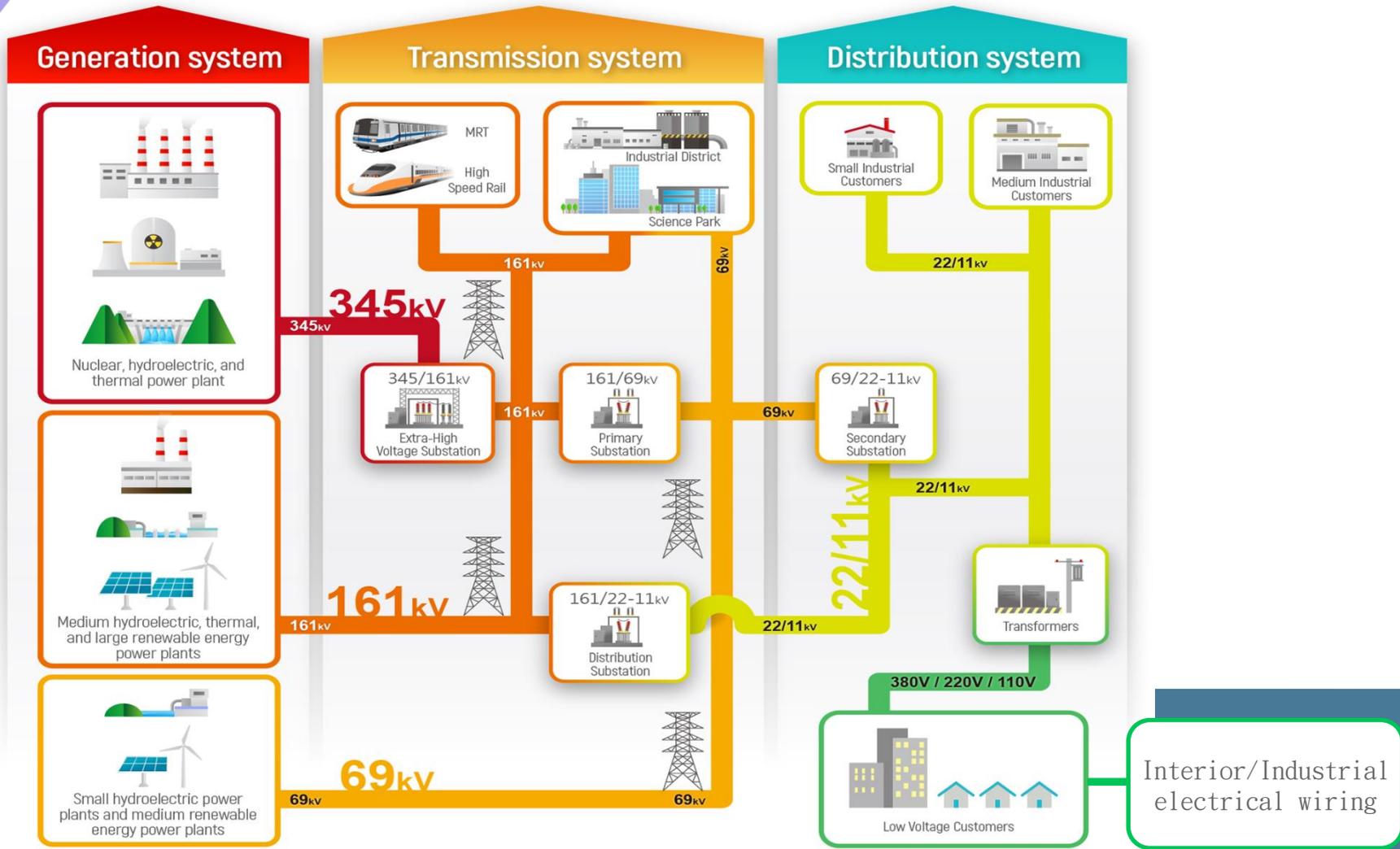
Manufacture dept

Central Quality Control Committee

(Add : No. 32, Jingjian 5th Rd.,
Guanyin Dist., Taoyuan)



Sales & Marketing-Power cable supply chain



reference from website : <https://www.taipower.com.tw/tc/page.aspx?mid=211>

Sales & Marketing-Power cable supply chain

Product & Service

XLPE power cable
Installation of
cable and accessory



Application

345kV, 161kV, and 69kV power generation,
transmission and distribution lines
22kV/11kV electric transmission and
distribution lines
Interior/Industrial electrical wiring
for low voltage



Sales & Marketing–Power cable supply chain

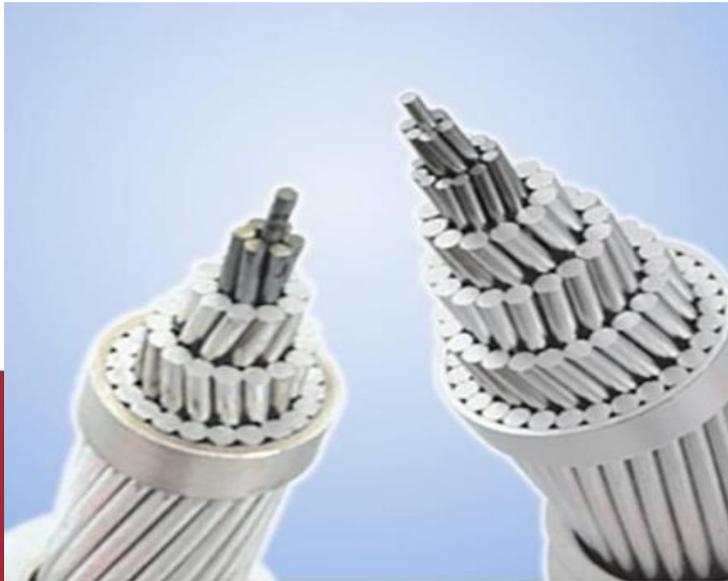
Product & Service

AAC bare conductor
ACSR bare conductor
ACSR/AW bare conductor
TACSR bare conductor
TACSR/AW bare conductor
Aluminium strip, Aluminium wire



Application

Overhead transmission line



Sales & Marketing—Power cable supply chain

Product & Service

PVC insulated and sheathed cable
PVC insulated cable
PVC flat cable, IV cable
PVC flexible control cable
Flexible control cable with Screen



Application

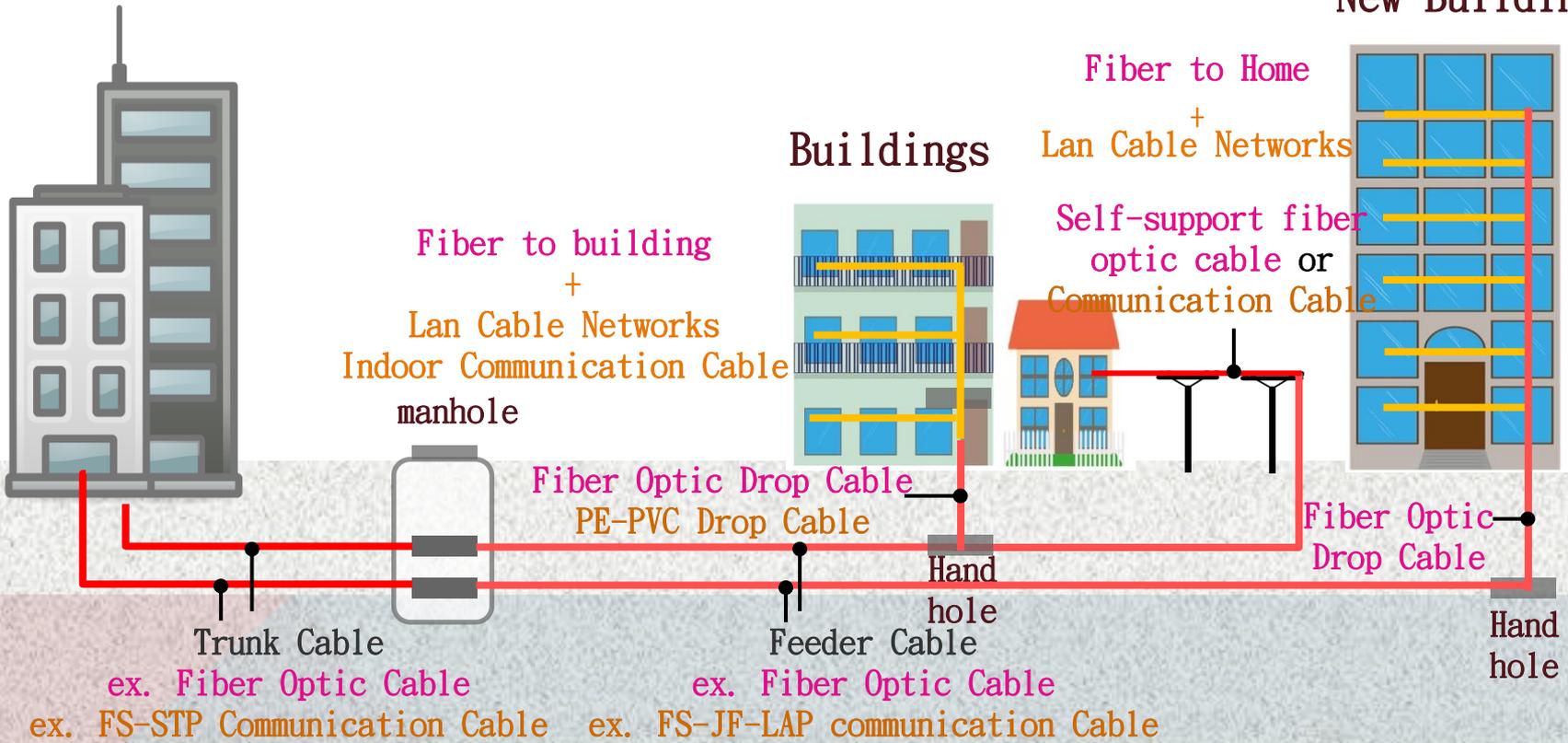
General building wire ,
factory/industrial wiring
and equipment control



• Sales & Marketing- Fiber Optic/Communication cable supply chain

Telecommunication
Facilities

New Building



• Sales & Marketing- Fiber Optic/Communicable cable supply chain

Product & Service

Loose Tube Duct Cable
Direct Burial Cable
Aerial Cable
Drop Cable
Cat. 5e, Cat. 6, Cat. 6A, Cat. 7 (CMP,
PVC, LSZH)
Telecommunication Cables

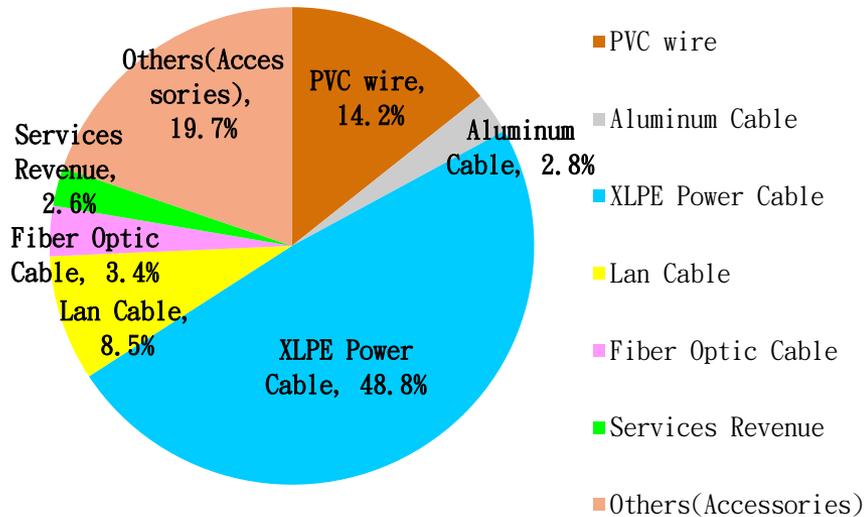
Application

Telecommunication fixed network
line
Mobile Telecommunication network
CATV network
Road/Railroad/Mass Rapid
Transit communication control
Optical local area network

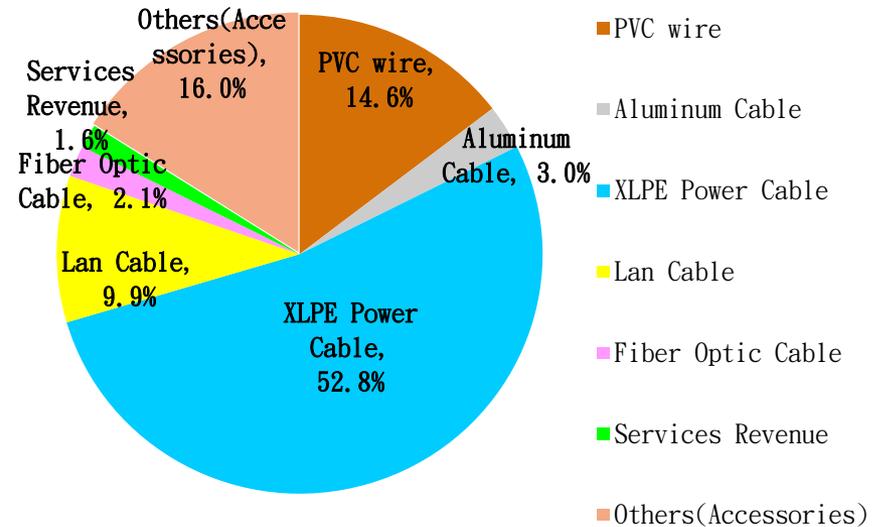


Revenue ratio by product

2021 Revenue ratio



2022Q3 Revenue ratio



• Competitive Advantages

- Access to domestic and foreign certification, product range, in line with Taiwan and Europe and the United States around the standard standards.

特高壓電力電纜認證



台電型式試驗
345kV/161kV/69kV/25kV/15kV



KEMA 型式試驗
132KV 1600sqmm
245KV 1000sqmm
2000sqmm



Report.

INSPECTION REPORT

Report number: TDT 3125-10
Client: Hold Key Electric Wire & Cable Co., Ltd.
32 Jang Anp 5th road Kuan Yin, Taoyuan, Taiwan

Reference: 70548012

Concerning: Type test
Date: 4 Sep 10 - 21 July 2010
Place: Kuan Yin, Taoyuan, Taiwan
Manufacturer: Hold Key Electric Wire & Cable Co., Ltd.
Kuan Yin, Taoyuan, Taiwan

REQUIREMENTS
The requirements as mentioned in the standard IEC 60228.

TEST PROGRAMME
The programme was specified by the client and on Member IEC 60228 (2003).

SUMMARY AND CONCLUSION
The test results obtained comply fully to the work of the requirements for the type test and end use.

Author: René Balthus

This report consists of 33 pages incl. 8 annexes (13 pages)

Amstelveen, 30 August 2010



• Competitive Advantages

- Strong unity turnkey integration capabilities, and a wealth of turnkey performance .



• Competitive Advantages

➤ Pursuit of quality and persistence.



證書編號：L1387-200817

財團法人全國認證基金會
Taiwan Accreditation Foundation

認證證書

茲證明

合機電線電纜股份有限公司

測試實驗室

一區觀音工業區經建五路 32 號

本會認證之實驗室

IEC 17025：2017；CNS 17025：2018

四年一月二十六日

零九年八月十七日至一百一十二年八月十六日

領域，如續頁

董事長

王聰麟

國一百零九年八月十七日

第 1 頁，共 3 頁

• Competitive Advantages

- Focus on value and service, use the best equipment and management to provide the highest production efficiency, the fastest delivery, and the best quality.

345kV特高壓電纜押出機



25kV高壓電纜押出機

• Competitive Advantages

- Emphasis on the cultivation of talents and a safe and secure working environment ◦

Environmental sustainability

Certificate of Registration

This is to certify that the ENVIRONMENTAL MANAGEMENT SYSTEM

of

HOLD KEY ELECTRIC WIRE & CABLE CO., LTD.

No. 32, Jing-Juan 5th Rd., Kuan Yin Industrial Estate, Tao Yuan City, TAIWAN, R.O.C.

for

Manufacture of Wires and Cables

(Continued)

has been assessed and registered against the provisions of

ISO 14001:2015

International Standard with

Registration Number: 19EMA11652
 Registration Date : 10 Jun., 2019
 Issue Date : 10 Jun., 2019
 Expiration Date : 09 Jun., 2022
 Cycle Start Date : 10 Jun., 2019
 Certification Approved :



Signature



UCS UNIVERSAL CERTIFICATION SERVICE CO., LTD.

Management System Certification MS008

1. This certificate is the property of Universal Certification Service Co., Ltd., 4F-1, No. 21, Sec. 4, Nanjing E. Rd., Songshan District, Taipei City, Taiwan, R.O.C.
 2. The Registration information and authenticity of this certificate can be confirmed at www.ucscert.com.tw
 3. Registration is subject to the management system being continually maintained to the above standard under regular surveillance audit. Should surveillance audit not take place when required, registration shall be removed.

Friendly and safe

Certificate of Registration

This is to certify that the OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEMS

of

HOLD KEY ELECTRIC WIRE & CABLE CO., LTD.

No. 32, Jing-Juan 5th Rd., Kuan Yin Industrial Estate, Tao Yuan City, TAIWAN, R.O.C.

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(Continued)

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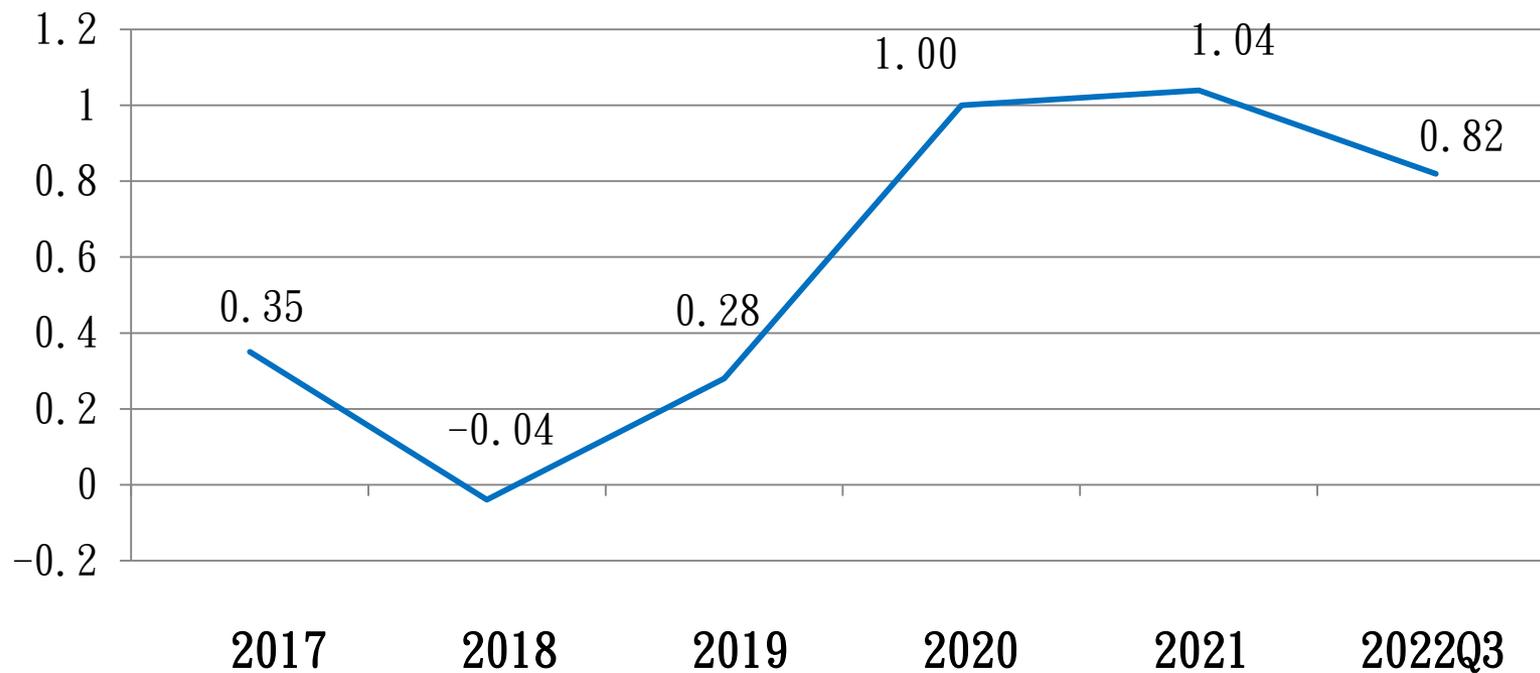
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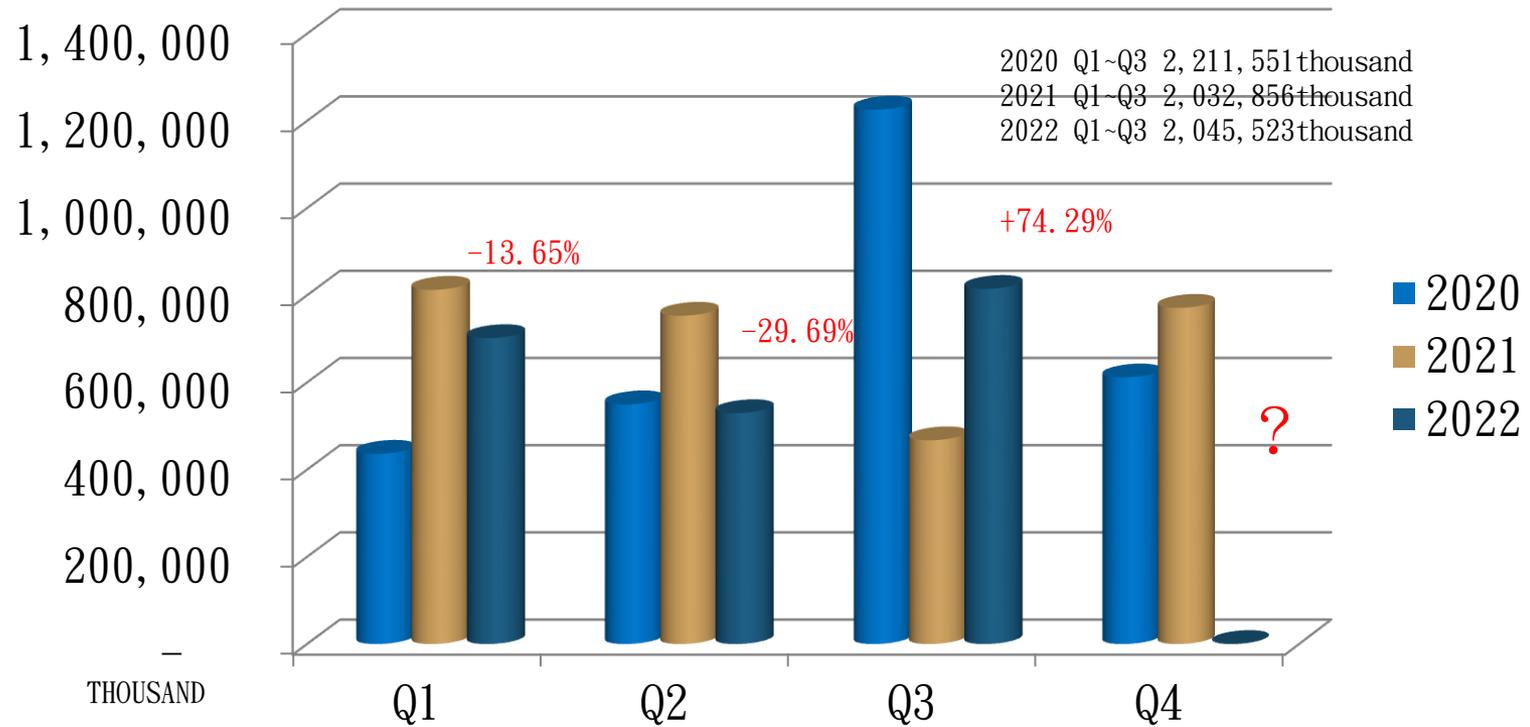
Spacious and bright operating workshop



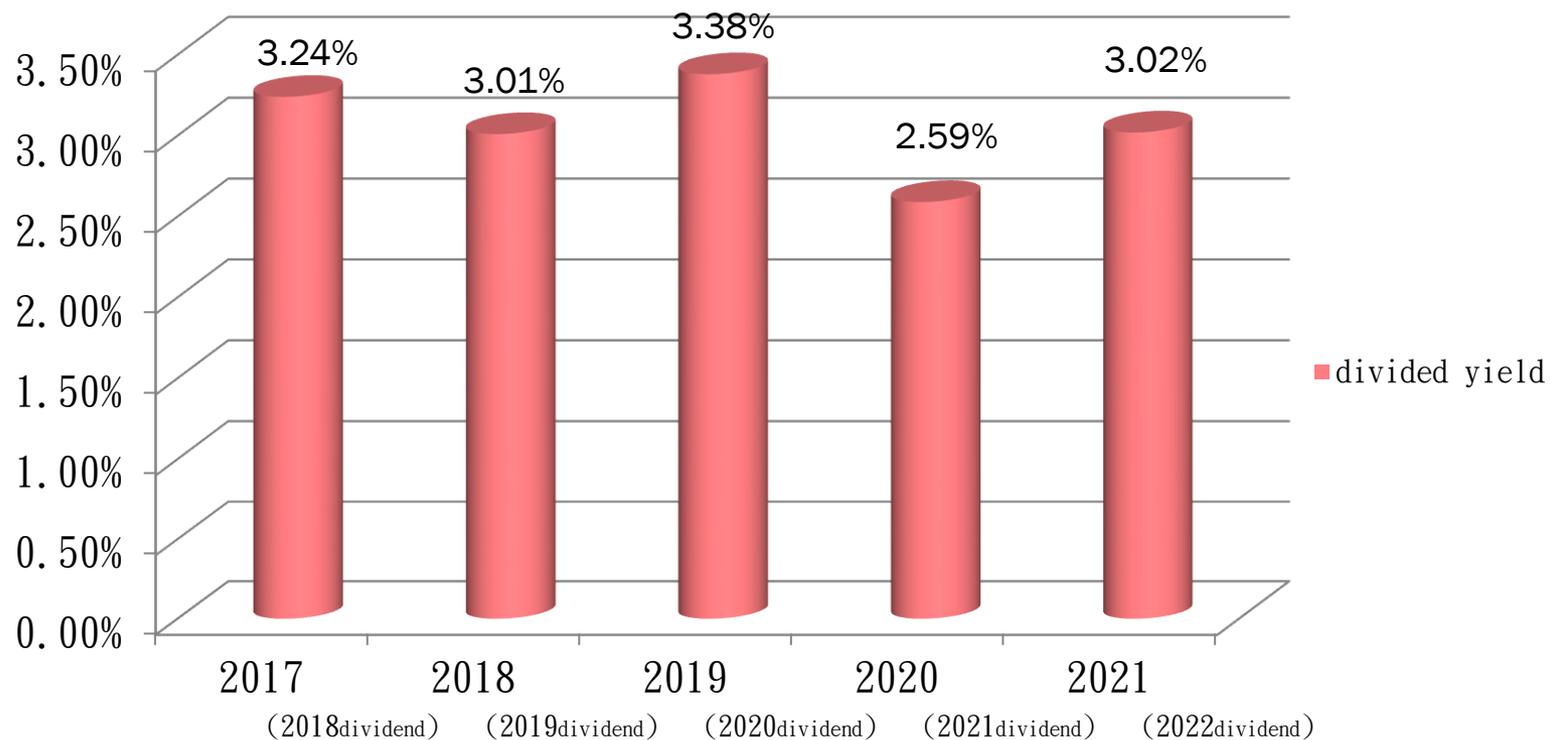
PROFITABILITY (EPS)



Sales



Cash Dividend & Dividend yield



| | | | | | |
|---------------|------|--------|------|-----|------|
| Dividend(NTD) | 0.3 | 0.3 | 0.3 | 0.3 | 0.5 |
| EPS | 0.35 | (0.04) | 0.28 | 1.0 | 1.04 |

Divided Yield=cash dividend per share / average closed stock price of the year

Cash Flow

thousands

| | Nine months, 2022 | 2021 |
|--|-------------------|------------|
| Cash and cash equivalents at beginning of period | 176,505 | 684,882 |
| Net cash flows from (used in) operating activities | (219,849) | 12,690 |
| Net cash flows from (used in) investing activities | 36,480 | 37,303 |
| Net cash flows from (used in) financing activities | 179,109 | (558,323) |
| Effect of exchange rate changes on cash and cash equivalents | 825 | (47) |
| Cash and cash equivalents at end of period | 173,070 | 176,505 |

Financial Analysis

| | 2022/9/30 | 2021 |
|---------------------------------|-----------|---------|
| Debts Ratio | 15.32% | 7.47% |
| Current Ratio | 349.68% | 667.92% |
| Quick Ratio | 206.99% | 362.81% |
| Average collection days | 84 | 43 |
| Average inventory days | 135 | 124 |
| Ratio or return on total assets | 4.39% | 4.85% |

(1) Debts to assets ratio = total liabilities / total assets

(2) Current ratio = current assets / current liabilities

(3) Quick ratio = (current assets - inventory - prepaid expenses) / current liabilities

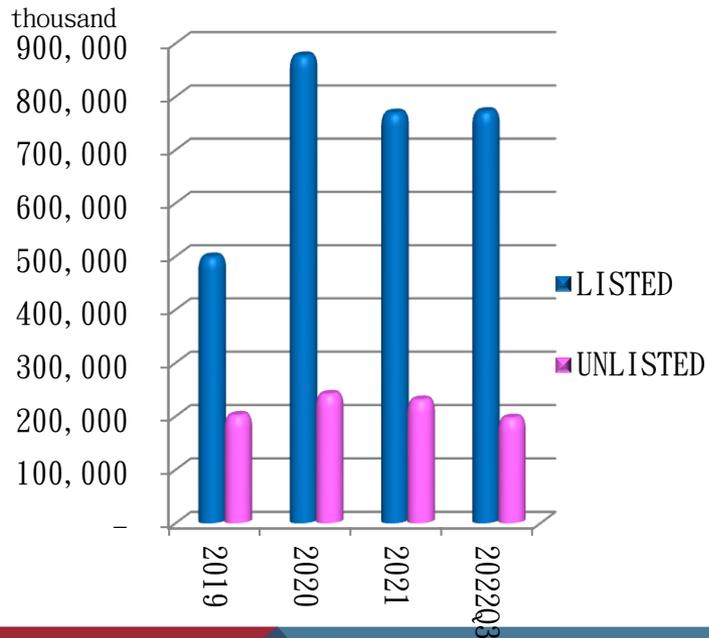
(4) Average collection days = 365 / accounts receivable turnover rate

(5) Average sales days = 365 / inventory turnover rate

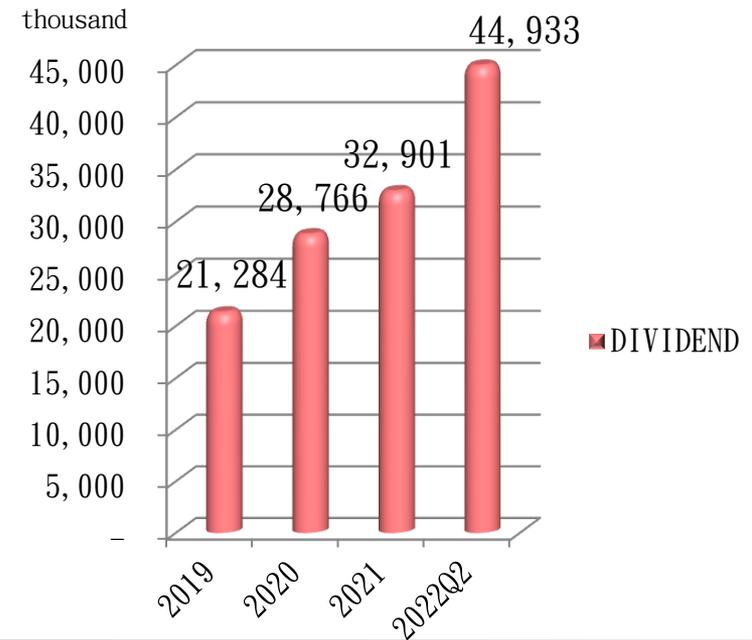
(6) Return on assets = [net profits after tax + interest expense x (1 - tax rate)] / average total assets

SHIFTED INVESTMENT AND DIVIDEND INCOME

INVESTED AMOUNT



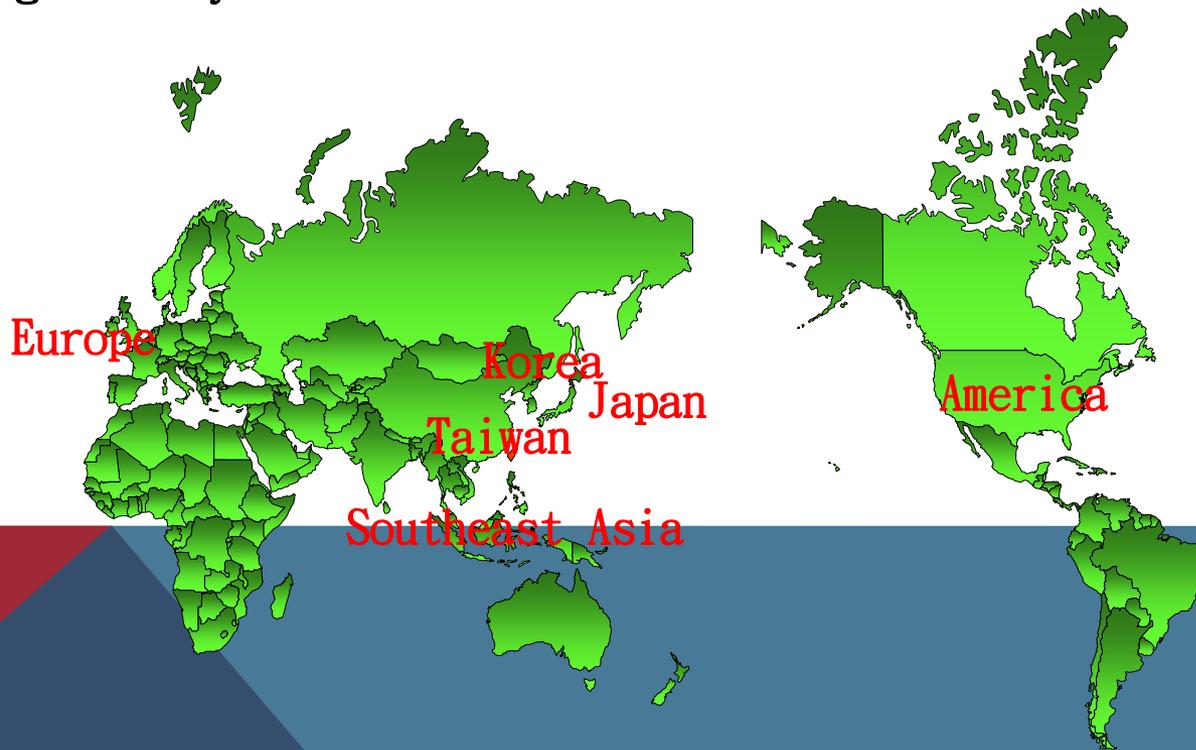
DIVIDEND INCOME



- In the future, the demand for electricity will continue to be strong. Actively participating in various public works and UHV power transmission and transformation projects are expected to bring stable growth to our company's operations.



- ▶ Continue to deploy and expand new overseas customers, and establish customer trust and mutually beneficial relationships. It is expected that overseas cable sales and cooperation opportunities will gradually increase.



五

• Market and Business Outlook

- Strengthen the integration of internal resources, activate land and plant utilization, effectively manage and control operating costs, and improve profitability.



- Flexible and quick response to respond to the rapid changes in the domestic and international environment under the epidemic, reduce operational risks, and create profitable growth.

Steady
operation

Epidemic
prevention
measures

Raw material
market demand
Immediate response

Q&A

CONTACT INFORMATION

TEL : (02)2395-6603

HTTP://WWW.HOLD-
KEY.COM.TW